## Greenwood

New waves of intelligent investors have found shelter from the world global market storm by investing in forestry.

The value of woodland has surged in the past year as it has become a new investment hotspot and plantation owners have seen the value of their plots more than double in the past four years. World timber prices have surged predominantly from the growth of growing demand from China and India as well as a tightening of supply.

However it's not just mixed woodland that has been showing high returns.

I spoke to Joe Randall recently from Greenwood Investments as to the future of forestry. Forestry and Timber expert Joe Randal explained to me that Greenwood has been seeing a lot of interest lately from investors looking to reposition their portfolio and strengthen their other investments against stock market downturns.

You only have to look at the incredible increase in the price of woodlands as a sign showing you how more investors are looking at purchasing forestry for investment.

He explained, The general rule of thumb has been to look at forestry investments as a slow growing asset, Your not going to retire overnight by owning 40 acres of mixed woodland, and your not always going to achieve the full potential from your woodland by selling it early. In fact the value of semi-matured woodland is relatively low at the present time.

Investment periods can vary from 6 to 40 years.

We have found through the clients that have contacted us that they are looking at shorter term options such as Christmas trees, however these types of investment need to be looked at carefully. To insure that the species of tree that you are looking to maintain is still going to be desirable at the harvest point. You have to remember that the end buyer is purchasing the crop to sell as an actual object as opposed to timber. We recommend mixed species to ensure maximum protection of our investor's timberland portfolios and are confident that this can offer a good opportunity to prudent investors.

## Investments



There are also options that we can look at on behalf of our clients in other parts of the world, these options are able to show faster returns for our clients on investments because of the longer daylight hours and fertile soils these areas can provide faster growth and in some cases such as Pine a return on investment can be seen 10 years earlier than its equivalent in Europe, at the moment we are in negotiations with an organization in South America and were looking to conclude a deal in the coming months on a large scale forestry operation for our clients.

Joe believes that over the next 20 years forestry investments are going to change from being reserved for large Institutional Investors and Pension Funds.

Timber and Forestry are going to become a big part of most investor's portfolios and the options available to invest are going to become more diverse. An investment with Greenwood can be started from as little as 7,500€.

We would urge any clients looking at this purely for investment purposes to seek professional advice in relation to our investment.

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